M&A in Payments:

Megamergers and Consolidation

As larger players group together to form regional powerhouses, smaller players will find it harder to compete.

M&A activity was still strong after a record 2019

2019

was an outlier for deal value and included several megadeals

Megadeals

Global Payments/TSYS FIS/Worldpay Fiserv/First Data

2020

was comparable to prior years in M&A activity despite the pandemic

Megadeals

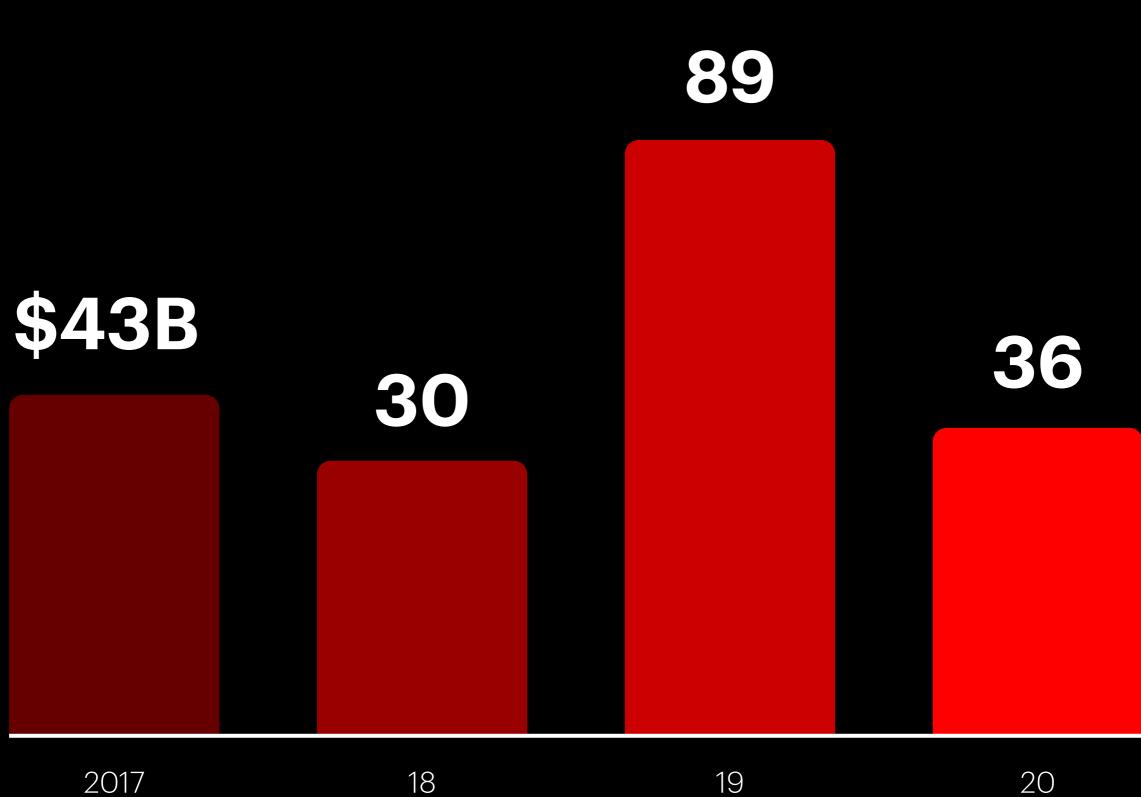
Nexi/Nets

Worldline/Ingenico

Nexi/SIA

Mastercard/Nets' account-to-account business

Aggregate deal value (in billions of US dollars)



Diversification and consolidation

adjacent services (among a wide range of others)

Large players use scope deals to move into the following



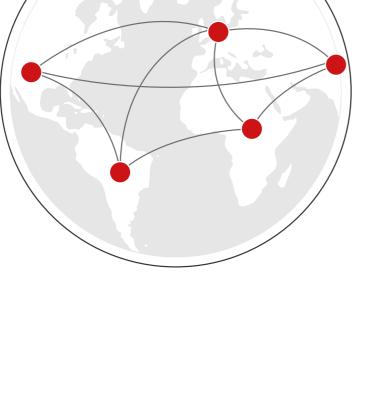
Security



Open banking

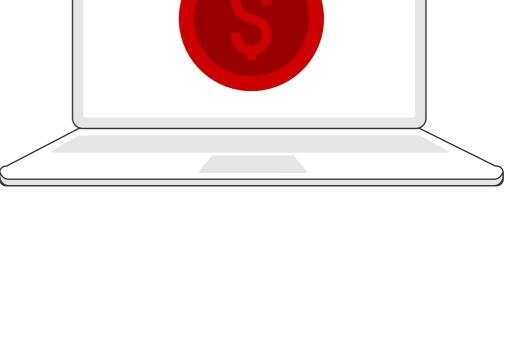


business to business



players find it even harder to compete

payments



This will spur further consolidation as smaller